
Effortless EV charging solutions

Fully funded EV charging solution
for residential developments,
retail and commercial car parks
and workplaces

Working in partnership with



OUR FUNDED SOLUTION

THE OPPORTUNITY

Typical locations are public and private area for car parking to meet the demand for Electric Vehicle charging forecast to be over 20% of the entire UK fleet by 2025.

Taking into account the location, proximity to other EV charging facilities and potential dwell times, we have identified and agree the current and projected solution.

Typically these would be a number of 22kW "fast" chargers and 75kW "rapid" chargers

FULLY FUNDED

MANAGED & MAINTAINED

FUTURE PROOFED

OUR SOLUTION

	Host	EconetiQ
Equipment costs	Nil	100%
Installation costs	Nil	100%
Operating costs	Nil	100%
Total	Nil	100%

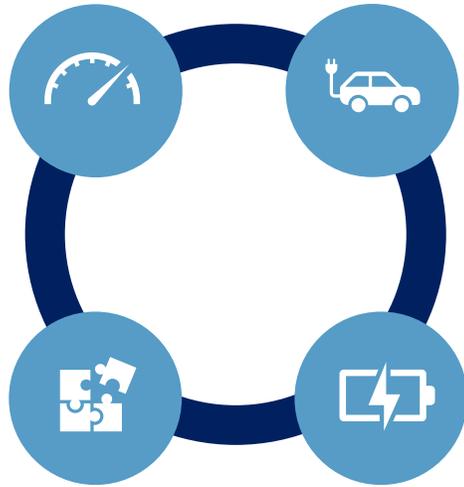
We supply, install and operate EVCPs at zero cost to the host. As well as funding the EVCPs and supporting infrastructure, we also deliver an additional zero risk revenue stream to our hosts through a quarterly rental payment **or** profit share (driven by installed unit volume). We prefer to lease the parking bays and we recoup our investment through charging users of the EVCPs a fee per charge.



SOLUTION BENEFITS

CHEAPER UTILITY CONNECTION

We deploy fast charging smart units which minimise the EV peak charging demand and therefore reduce the investment required to upgrade the local power grid



ZERO COST, HASSLE FREE SOLUTION

We offer developers and landlords a truly zero cost option with no capital expenditure necessary and a full ongoing maintenance package is provided for each EV charging unit

LOWER EV PARKING PROVISION

By utilising fast charging units and decreasing the duration of each average charge, our solution reduces the number of bays required for EV charging.

FUTURE PROOFED TECHNOLOGY

We provide optimal, flexible and reliable EV fast charging technology that have the capacity to increase utilisation as the demand rises and load management allows power draw to be controlled in times of peak consumption



RISK FREE REVENUE

Our commercial proposition is underpinned by our techno-economic financial model and based on the supply and install of our solution at the Site, operating for a 25 year term (the "Lifetime") under a lease*. This analysis is subject to a site inspection and full understanding of the local power supply conditions. We offer two options to our EVCPS host both delivering a **risk free revenue** and providing us security through sub-letting the parking bays.

OPTION 1: RENTAL MODEL

In return for occupying bays on an, we pay a quarterly rental for each parking bay. In this case, a utilisation hurdle rate (normally 25%) needs to be achieved to initiate the rental fee.

OPTION 2: PROFIT SHARE MODEL

We favour a profit share model, that increases with volume, which delivers value to the host from day 1 and enables us to operate in partnership to supply tenants with a premium EV charging experience.



OUR FOCUS



EV Charging for Private Rental Schemes

The private rental sector is a growing area of the housing market. Typically situated in locations where space and car parking is limited, a considered EV charging solution is vital.



EV Charging for Residential Developments

High density residential developments are often located in urban locations with limited communal car parking facilities which will require an efficient & convenient EV charging solution.



EV Charging for the Workplace and Fleets

With the availability of government grants and the significant cost saving of running an electric fleet, our EV charging solutions delivers real value to businesses of all sizes.



EV Charging for Destinations & Attractions

Retail and leisure outlets can benefit from providing Econetiq EV charging facilities by attracting more customers, retaining them longer and the ability to promote 'green' credentials to visitors

CASE STUDIES



ONSTREET CHARGING FOR EV CAR SHARING PROVIDER

Econetiq and ECC UK are the exclusive EV charging partner with Co-Cars an EV sharing club based in the South West of England. Co-cars have sites in 8 UK towns and cities.

Each EVCP is on the street to provide EV charging for both Co-Cars vehicles and for the public. In phase 1, four strategically located sites in Exeter City centre are to be fully funded by Econetiq and to come under Econetiq management.



EV CHARGING SOLUTION FOR PRS DEVELOPMENT

Exmouth Junction is a 400 dwelling Eutopia Living development in central Exeter with 180 parking bays. The site is currently in planning and as part of the planning requirement and the drive to low carbon mobility solutions, Econetiq and ECC UK has been retained as the EVCP partner to fund, install and operate c.10 EVCPs.

It is expected that the units will be installed in line with the overall development of the scheme, in 2021.



ECO NEW BUILD DEVELOPMENT FOR TRIBUS HOMES

ECC UK are the EV charging partners for Tribus Homes for their ambitious 47 home eco development, Project Etopia located in Corby, which has been funded by the Department for Business, Energy and Industrial Strategy.

Each home is equipped with solar PV, battery storage and EV charging provisions using self-generated energy.

NEXT STEPS

If you would like to discuss further, we are happy to set up a meeting and can carry out desktop studies to give more accurate returns and options. Upon acceptance, the next step is to sign our Terms of Business to enable us to begin the full design and sizing work.

We would then execute our standard documentation to secure access to the Site & revenue mechanisms. In parallel, we would agree the delivery milestones and carry out the installation.

We look forward to working with you.

To discuss further or for more information please contact:

ECONETIQ

Max Valentine

Commercial Director

T +44(0)117 915 7549
M +44(0)7782 151 260
E max@econetiq.com

ECC UK

Darren Manton

Technical Director

T +44(0)208 004 6487
M +44(0)7494 149 628
E darren.manton@ecc-uk.co.uk



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Further
information

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ABOUT US

EconetiQ and ECC UK provide electric vehicle charging solutions to the residential development industry, workplaces and communal car parks.

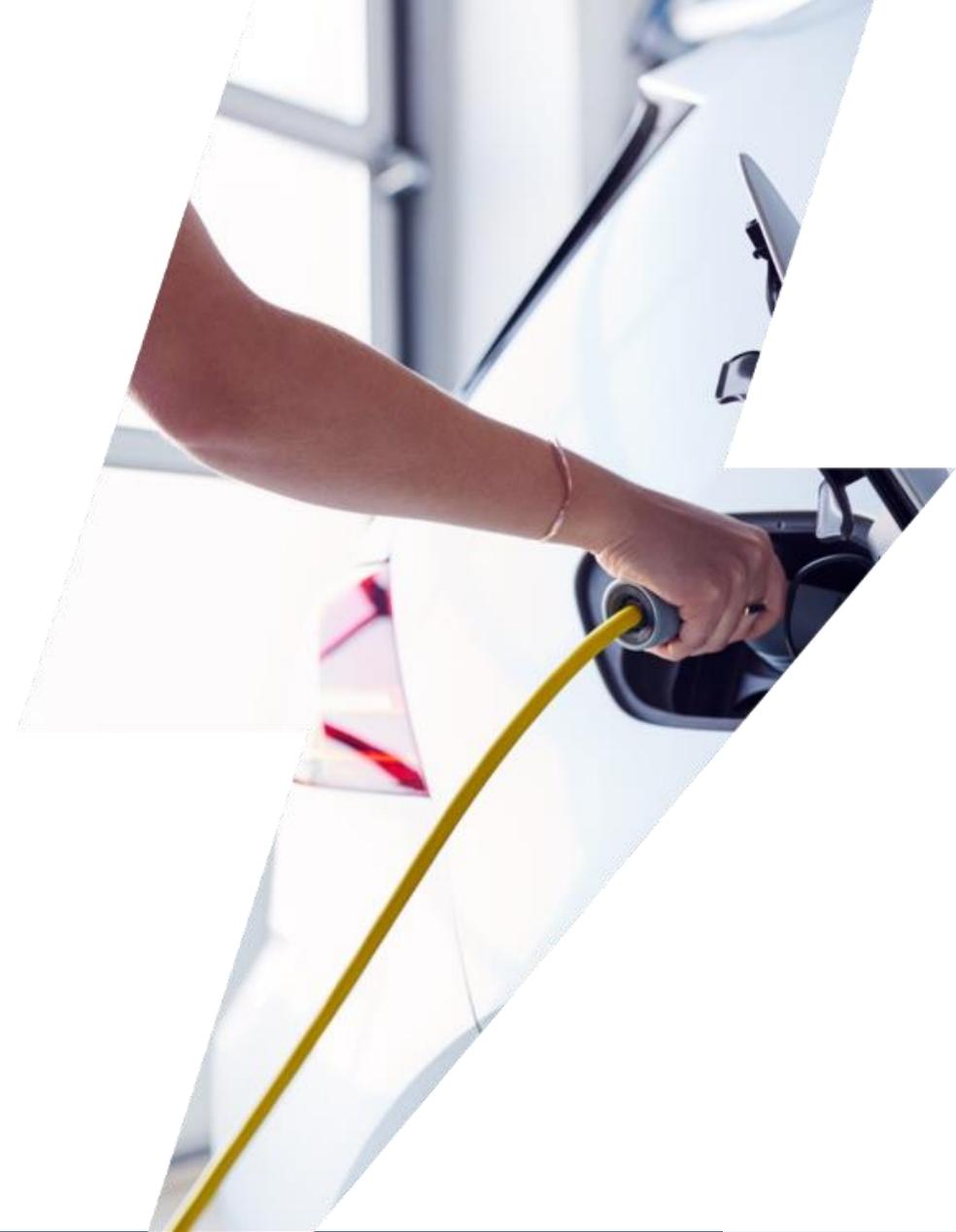
Our focus is on providing electric vehicle charging infrastructure into existing and emerging high density apartment led developments, workplaces and communal car parks.

ECONETIQ are based in Bristol, a newly formed and well financed company with a combined experience of 60 years across the property, energy and finance sectors and teamed with one of Europe's leading manufacturers of EV charging points.

ECC UK are EV charging experts with a nationwide team of technically trained installers who implement and maintain the charging infrastructure and equipment

Collectively, we are a full service installer, funder and operator of public, private and workplace smart fast and rapid EV charging points. We pride ourselves on offering complete solutions for our clients with innovative design, market leading products and professionally fitted installations.

Our open network, rigorous site selection, data analytics and innovative pricing models encourage maximum utilisation.



OPERATION & MAINTENANCE

We constantly monitor operational units and will carry out routine maintenance as part of the ongoing service. If there is a problem with a unit which cannot be fixed remotely our team will swap out the unit for new.

No on-site repairs will take place in order to decrease unit downtime. If an issue arises our support team will investigate and initiate our aftersales SLA – there is a dedicated team available and contact email is maintenance@econetiQ.com and a dedicated phone line for any issues including a hardware failure with one of our products. If you report a fault with your equipment:

We will try to resolve the issue remotely within 1 working day (90% of issues are fixed within the period)
If we are unable to remotely solve the issue, we will arrange an EconetiQ Expert to visit the charge point within 5 working days to replace or repair the unit.

We will provide usage reports and can also record reduction in carbon emissions which contribute to building a sustainable brand.

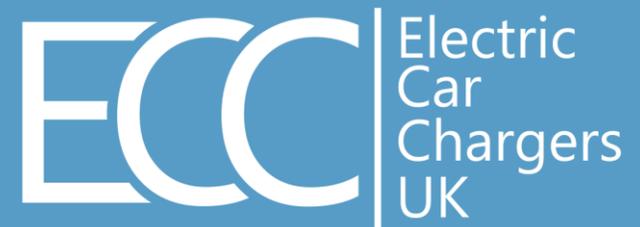
For users, they have a driver dashboard which will indicate usage, costs, availability and much more.



OUR INDICATIVE PRICING*

Company	Type	Price	Connection fee (£)	Monthly fee (£)	Charge time	Cost to charge EV (£)	Levelised Cost / kWh (£)
Ecotricity	Fast	30p/kWh	-	-	120 mins	£9.00	£0.30
Polar (Chargemaster)	Fast	£1.50/hr	£1.20	-	240 mins	£7.20	£0.24
Charge your car	Fast	£4.50/hr	-	-	240 mins	£13.50	£0.45
Source London	Fast	3.6p/min	-	£4.00pm	240 mins	£12.64	£0.42
Source London	Fast	5.9p/min	-	-	240 mins	£14.16	£0.47
Charge Point Services	Rapid	30p/kWh	£1.00	-	30 mins	£10.00	£0.33
Charge Point Services	Fast	30p/kWh	0.5	-	84 mins	£9.50	£0.32
GeniePoint	Rapid	30p/kWh	£0.50	-	30 mins	£9.50	£0.32
Instavolt	Rapid	35p/kWh	-	-	30 mins	£10.50	£0.35
Shell	Rapid	25p/kWh	-	-	30 mins	£7.50	£0.25
Engenie	Rapid	35p/kWh	-	-	30 mins	£10.50	£0.35
PodPoint	Fast	15p/kWh	-	-	240 mins	£4.50	£0.15
EconetiQ	Fast	25p/kWh	-	-	84 mins	£7.50	£0.25
<i>Market Average</i>						<i>£9.69</i>	<i>£0.32</i>





Electric Car Chargers UK Ltd
Kemp House, 160 City Road, London
EC1V 2NX
0208 004 6487

electricchargersuk.co.uk